

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

1

Step #

1

Round Step #

1

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

2

Step #

2

Round Step #

1

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

3

Step #

3

Round Step #

1

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

4

Step #

4

Round Step #

1

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

5

Step #

1

Round Step #

2

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

6

Step #

2

Round Step #

2

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

7

Step #

3

Round Step #

2

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

High labor/material cost in US

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

8

Step #

4

Round Step #

2

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Clarence - Instructions**

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

9

Step #

1

Round Step #

3

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Volatile Environmental Policy in US

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

10

Step #

2

Round Step #

3

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Janice - Instructions**

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

11

Step #

3

Round Step #

3

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Volatile Environmental Policy in US

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

12

Step #

4

Round Step #

3

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Clarence - Instructions**

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

13

Step #

1

Round Step #

4

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Janice - Instructions**

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

14

Step #

2

Round Step #

4

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Janice - Instructions**

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

15

Step #

3

Round Step #

4

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

**Volatile Environmental Policy in US**

**Clarence - Instructions**

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

16

Step #

4

Round Step #

4

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

17

Step #

1

Round Step #

5

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

18

Step #

2

Round Step #

5

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

19

Step #

3

Round Step #

5

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

20

Step #

4

Round Step #

5

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

21

Step #

1

Round Step #

6

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

22

Step #

2

Round Step #

6

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

23

Step #

3

Round Step #

6

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

Import supply chain risk high

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

24

Step #

4

Round Step #

6

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

25

Step #

1

Round Step #

7

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

26

Step #

2

Round Step #

7

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

27

Step #

3

Round Step #

7

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

### Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

28

Step #

4

Round Step #

7

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

29

Step #

1

Round Step #

8

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

30

Step #

2

Round Step #

8

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Problem Statement is or is not a Roadblock to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

31

Step #

3

Round Step #

8

Round #

# ICU More Perfect Union Debate Questions

## Problem Statement

China has a \$20k comparative cost advantage

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

32

Step #

4

Round Step #

8

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

33

Step #

1

Round Step #

9

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

34

Step #

2

Round Step #

9

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

35

Step #

3

Round Step #

9

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

36

Step #

4

Round Step #

9

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

37

Step #

1

Round Step #

10

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

38

Step #

2

Round Step #

10

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

39

Step #

3

Round Step #

10

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New technology produce US EV \$30K Cheaper than China

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

40

Step #

4

Round Step #

10

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

41

Step #

1

Round Step #

11

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

42

Step #

2

Round Step #

11

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

43

Step #

3

Round Step #

11

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

44

Step #

4

Round Step #

11

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

### Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

45

Step #

1

Round Step #

12

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

46

Step #

2

Round Step #

12

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

Janice - Instructions

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

47

Step #

3

Round Step #

12

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV does not require China rare earths required

### Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

48

Step #

4

Round Step #

12

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV \$15K Discount to US Gas Cars

Clarence - Instructions

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

49

Step #

1

Round Step #

13

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV \$15K Discount to US Gas Cars

Janice - Instructions

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

50

Step #

2

Round Step #

13

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

**New US EV \$15K Discount to US Gas Cars**

**Janice - Instructions**

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

51

Step #

3

Round Step #

13

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV \$15K Discount to US Gas Cars

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

52

Step #

4

Round Step #

13

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

**New US EV \$15K Discount to US Gas Cars**

**Clarence - Instructions**

Convince Janice through Janice's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

53

Step #

1

Round Step #

14

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

**New US EV \$15K Discount to US Gas Cars**

**Janice - Instructions**

Convince Clarence through Clarence's eyes 1) You understood what Clarence just said, 2) Give Clarence your constructive feedback on what was just said

54

Step #

2

Round Step #

14

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

**New US EV \$15K Discount to US Gas Cars**

**Janice - Instructions**

Convince Clarence through Clarence's eyes, Why you believe the Solution Statement is or is not a Road to Corporate Strategy  
Shift from ICE to EV that Maximizes Share Holder Interest and Enterprise Value

55

Step #

3

Round Step #

14

Round #

# ICU More Perfect Union Debate Questions

## Solution Statement

New US EV \$15K Discount to US Gas Cars

Clarence - Instructions

Convince Janice through Janice's eyes 1) You understood what Janice just said, 2) Give Janice your constructive feedback on what was just said

56

Step #

4

Round Step #

14

Round #